



# Hi, I'm Adrienne.

TREATY EXECUTIVE ASSISTANT, PHILADELPHIA

## MY BACKGROUND AND ASPIRATIONS

I came from a hospitality/services background, in food service and retail. I happened upon (re)insurance in my journey to find my calling. When I first began three years ago, I was unaware of the industry's rich depth. And in those three years, I realized I have only scratched the surface. I eagerly look to the future and wonder what impact my contributions will have on the industry.

## WHY I CHOSE A CAREER IN (RE)INSURANCE

Honestly, I think (re)insurance chose me. When I was younger, I had no voice telling me "be an astronaut" or "be a lawyer"... So I decided to choose nothing! It seemed too hard to choose so I waited until something chose me. (Re)insurance is the industry that sits behind closed doors - the gears, the power source behind so much of what we know. While (re)insurance is the one that chose me, I reciprocated, in large part, due to my understanding of the stability it provides to everything I know. It has provided strength for more than a hundred years, and will continue to be that driving force for the future.

## MY ROLE DESCRIPTION

I support broking teams' service to insurance companies in their profitability and development goals. As a key resource for internal and external team members, I am responsible for the procedural aspects of program placements, including the analysis of an insurance company's book of business. This helps procure ample coverage for our clients as they continue to profit and grow.

## WHAT HAS SURPRISED ME THE MOST

(Re)insurance seemed unrelated to anything in my life. Little did I know the scope that insurance plays in EVERY part of my life - from my daily commute to work using public transportation to the daily articles I read on Facebook or in my local newspaper! I'm always surprised just how many connections there are to the insurance industry, which make me eager to get more involved, understand the industry, and, ultimately, help the industry evolve for the future.